

# THE EXTRA POINT

BY JERRY ROBERTS



## # 1285 Three Ideas That Could Help You Today

Once in a while I look at my folder of ideas for things I want to talk about here on The Point. There are literally hundreds of things, and I'll see a scrap of an idea here and there, and just know I probably won't develop a full commentary around some of them. But what if I combined a few into a bit of an idea buffet? I'm Jerry Roberts, and that's what we've got today, next on The Extra Point.

Three ideas today that could propel you forward in one way or another. Let's see where this takes us.

1. Do something to make your boss's job easier. Is your boss loaded down with things to do? Is he or she on one deadline after another? Do you have a particular skill that matches up to something the boss needs to do — whether occasionally or permanently?

If so, and if you have a little time you can throw at a project or task, how about saying, "Hey boss, I've managed to get a little ahead in my work...is there anything on your plate that you'd feel comfortable in giving to me? How can I lighten your load today?"

Ooh, is that scary? What if he/she says yes? For one, that would be a good indication that they trust you. Second, it gives you a chance to show what you can do. Third, it gives you some quality face-time with the boss, and that is a good thing.

Even if they say no, there's nothing on their plate they can give to you, you score points just for asking. Not just that, you will be the only person in your organization who will make such an offer to your boss today — unless others are listening right now and they have the same level of courage you do that leads to one taking action.

It even gets better. If your boss is listening to this, he/she will be waiting to see if anybody will come in to make such an offer. Then, you do, and it's a big beautiful payoff for them.

What if your boss is listening to me, right now, at this very moment, thinking the thoughts I think she/he may be thinking? It might be something good for you. What do you think?

2. The second item is to learn how to be a very good problem solver. I can't deny it, if you know how to operate awesome equipment, that's a good thing. If you've got certifications for cool technology, that's a winner. Good stuff, no doubt.

However, if you want to have one of the rarest of skills to be found in any workplace anywhere, become recognized as someone who knows how to figure things out. You want something even better? Become known as someone who is a problem solver with "people skills." That's a skillset that'll keep your boss up at night, worrying that somebody might throw a bunch of money in your direction and steal you away.

3. If you haven't got a side hustle, go out and get one. I think everybody ought to have one, and that includes CEOs. What? Blasphemy, you say?

What can a side hustle do, besides maybe, hopefully, make you extra money? For one thing, you'll meet different people than those you see everyday at your job. Some people get turned on by that.

Another benefit is that you can develop new skills. Maybe those newly-acquired talents can help you in your job.

What else? You'll learn to handle time better. You'll have to, to balance everything you have going. Your work ethic, perhaps strong now, will get even stronger.

What if you could turn 10-15 hours a week into a new car, a better school for a child, or to make a dent in a downpayment on a house? One more question. What if you did the side hustle as a family? Would that make it even more special? (Con't.)

Help out your boss while positioning yourself to gain a spot on his/her radar screen.

Become a problem-solver. Companies need them desperately.

Then, start a side hustle, if you haven't got one already. The benefits are many.

There you go, three ideas you can run with today. I hope one or more helps you to get further and do better.

That's the Extra Point. Be responsible and make something good happen today. For 93.3 and the Ray Gibson Show, I'm Jerry Roberts.

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