

THE EXTRA POINT

BY JERRY ROBERTS



1166 5 Ways to Impress Your Boss

How would you like to impress your boss? I mean, they see you and go, "Hey, now that's impressive." I didn't want to give you my thoughts only today, so I went out looking for what others had to say. I'm Jerry Roberts, and the results of that search are coming next, on The Extra Point.

The mission today was to present to you a list of five ways you can make a good impression on your boss. You've heard me talk about such things on this feature from time to time, so I wanted to go digging a bit to see what some of the highly-ranked business and career websites would have to offer.

I went to over a dozen sites, and the advice was not exactly what I was hoping for. Some of what I found was:

- Be on time
- Work smarter — not harder
- Stand tall
- Smile often
- Stop by the boss's office to chit-chat, to display your friendliness.
- Be the first in and the last to leave

This information came from listings on the first page of the search engine. That generally indicates the site has more views than other sites, and satisfies the Web wizards that it has value. Okay, it may not be necessarily so.

I did find three sites that fall in line with the kind of things I generally work into my training and commentaries.

financeweb.org suggested:

1. Help coworkers. Yes, we need to deliver results in our own work, but helping to raise up others is a big deal with many employers. Who can you lift up, and how can you help them get better?

2. Provide effective feedback. Managers do better when they receive a steady flow of

accurate data on how things are going. You might think about asking your boss what kind of info he/she would benefit from.

success-o-rama.com had:

3. Save the company money. Too many workers just plow through their days, weeks, months, and years without giving any thought to how they might do their job more efficiently, more effectively, and at a lower cost. They simply figure all that is the responsibility of them folks in management who make the big bucks. No, it's everyone's responsibility. Saving your employer money is a good thing.

4. Solve problems. Managers are not happy when workers walk in, dump a problem on them, and don't make any effort at finding a solution.

What always impressed me is the effort made by workers to dig up an answer. That told me they were engaged in the process, and they were at least trying to figure things out. That trying will one day lead you to become a problem solver, and it's a cool thing when people associate that title with your face.

forbes.com, a model of media consistency listed this:

5. Be consistent. Hitting the mark in our work once in a while is not consistency. Employers want people they can count on to come up with expected results.

Let me introduce another word that I associate with a consistent performer — pillar. I see you as a pillar of the company, and I know that you will come through for us if you can. Everyone I know who owns a business, or manages in a company, is a huge fan of consistent talent.

(Con't.)

Want to impress your boss?

- Help someone to get further and do better.
- Provide valuable feedback.
- Save the company money.
- Solve a problem or show you really want to.
- Be consistent

Today, tomorrow, and all of next week, make it a point to work on these five key factors. Do it, and you will definitely make an impression.

That's the Extra Point. Be responsible and make something good happen today. For 93.3 and the Ray Gibson Show, I'm Jerry Roberts.

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For information on training and consulting services with Jerry Roberts, please click this link: guamtraining.com

