

THE EXTRA POINT

BY JERRY ROBERTS



818 Which Three Words Describe You Best?

It's the kind of question that should be outlawed from both job interviews, and first dates. I'm Jerry Roberts and here's the question: describe yourself in three words only. Facebook followers, you can answer in the comments if you like. How would you describe yourself if you could only use three words? That's next, on The Extra Point.

It could be waiting for you on a job interview, or maybe at a networking function. It's designed to break the ice, to get you to start talking, to get you to reveal something about the person you know most about — you. Describe yourself in three words.

The first reaction from some folks might be, "Oh, I don't know, I've never been asked that before." Then, the other person says, "That's fine. How would your friends describe you? Which three words?"

The reality here, is that makes whatever three words you come up with seem less arrogant, should they seem arrogant. "Oh, my friends, they're so silly. The three words they would use are passionate, achiever, humble." Yeah, those are the three — uhh, in their words of course, not mine."

If you're ever asked a question like this, I strongly advise that you avoid the use of the word "passionate." It has been grossly overused and abused in our society over the last couple of decades. Everybody is now passionate about something. Come on, you know people who say or write that about themselves, and you know very well they don't have a passionate bone in their body. Right now, you're seeing the face of some passionless person, who has publicly indicated they are in possession of passion. Yep, that's them.

Next is achiever. The only thing they've ever achieved in their working life, is being first out the door at five o'clock. Yet, it's right there in

the three words. If you ever encounter a self-proclaimed achiever, the follow-up question is, "I find achievers so interesting. Can you tell me about your last three major achievements?" Watch the eyes, to see if they fill with terror.

Then we come to humble. It was a word that was lost until the day a Guam politician discovered it, when he or she first uttered the phrase that made you forget they had no ideas or platform to run on, and there was no real reason for anybody to vote for them except for family connections. It's a beauty. "I humbly ask for your vote."

Overnight, every Guam office seeker was transformed into a humble person. Think of all the ads they've run. I'm trying to think of any of them who haven't used it. "I humbly ask for your vote." You know some of these people. Maybe you went to school with them. You remember. There was absolutely nothing humble about them.

That said, humility has found them, or they have found it, and they all got humble together — right before an election. It's a miracle.

If you're a manager, how would you describe yourself, and how would your workers describe you? Let's flip that. If you're a front line employee, which three words describe you best, and which three would your boss use to describe you?

Now, let's find out the words you've chosen.

That's The Extra Point. Be responsible and make something good happen today. For 93.3 and the Ray Gibson Show, I'm Jerry Roberts.

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