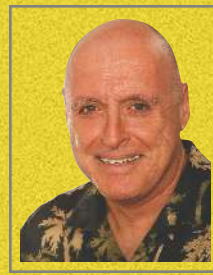


THE EXTRA POINT

BY JERRY ROBERTS



719 Moving Up in 2021 (Retrospective) – Part 2

It was a year ago, 2020 just around the corner, probably like you I wanted to do things to move forward and achieve ambitious goals. Probably like you, most of what I was planning never got off the ground. I'm Jerry Roberts and with 2020 about ready to make room for 2021, want to revisit the list and see how I feel about those objectives. Part two of that revisit is next, on The Extra Point.

Yesterday, we examined the first two points on the list of things I said would be good ideas to do in 2020 to get further and do better in job and career. Are they still valid as we stare at 2021, moving towards us?

1. Give bigtime value to your job. More than ever, employers need people to step up and deliver. If you decide to indeed step up when so many others don't, that should single you out as someone who is one of your team's most valuable players.

2. Be enthusiastic. It's contagious. Start a positivity virus in your workplace. Most workers are passive, never stirring up the waters. If you decide to be what I've termed a "D.O.E." — you'll really stand out. What's a D.O.E. you ask? A Dispenser of Enthusiasm. You got the enthusiasm bug? Go and infect a bunch of people today.

3. Ask for more challenging work. "Hey boss, if I can maintain quality and still find a way to get my workload done faster, freeing up maybe 30, 60, or 90 minutes a day, can I use that time on a project?" Or, like offered yesterday, "Hey boss, you got something on your plate that you think I could help you with?"

Would this make you nervous? That's okay. Let me add on. If your boss isn't the "big boss" and sort of shrugs and dismisses the thought, or has nothing for you to do, then go up to that big boss, and repeat the offer. "Oh no, I could never talk to the big boss and say

that." Employers love stuff like this. I promise you, whether or not the big boss has a project for you to jump into, he/she won't forget who made the offer.

If nothing comes of it right away, you wait a week and repeat the offer. Now, here's the other side of this, your existing work has to be done and done well. If you're not nailing your current job like you should, don't even think about this. But if you are, this is a move that has the potential to elevate you in the organization.

4. Be accountable. It's another way of stepping up. Admit your mistakes, learn from them, and help others avoid them. We've been through a lousy year and whether or not the Covid vaccines are successful, there is a feeling that the coming year will be better for Guam.

Employers want people who walk through the door with the enthusiasm I mentioned, and also who lead by their actions, even if they now don't have a fancy title to go along with it.

We all need to be accountable. That means being accountable not just to our boss and to the owners, but to each other. If we don't achieve that mindset, the journey will be much rougher than it needs to be.

We're not even halfway through the list, but if you do the four things already mentioned, your year is going to be very different from what most others will experience. Guaranteed.

That's The Extra Point. Be responsible and make something good happen today. For 93.3 and the Ray Gibson Show, I'm Jerry Roberts.

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