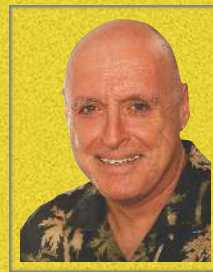


THE EXTRA POINT

BY JERRY ROBERTS



677 Looking for Positives in the Days of COVID-19

Every once in a while, during this pandemic and the challenges we've all been forced to deal with, I try to take a few quiet moments and find something positive that has come from it. I'm Jerry Roberts and today, I'll share a little bit of that from issues surrounding the John Maxwell Live2Lead event. That's next, on The Extra Point.

Let me start out by saying that any challenges I've faced due to the virus and the restrictions which followed, pale in comparison to those faced by many others. I know that.

Over 60 families have lost members, and tens of thousands have been thrown out of work. Dozens have been forced to give up on their business, and close down permanently.

My business has also been impacted. There has been less training work this year, though that's beginning to change. And now, the Live2Lead Guam event is upon us, from John Maxwell.

Last year, Live2Lead was easy. We hosted over 300 people for an exciting, full day hotel event, and it went very smoothly. Lots of preparation to be sure, but we've done that same style of program some 25 times. It was familiar.

This year, with gatherings restricted all across the country, Maxwell's group turned the event virtual, and everything changed. I really didn't know much about streaming technology. I had intended to get involved with it since 2018, but there was always something else to grab my attention, and I let it slide. Now, I didn't have that luxury. I had to learn it.

The Live2Lead program you'll see on November 12 will be on your computer, and using an app with unique capabilities to deliver the event. It's a complicated system, but I remembered some advice I'd picked up long ago when it comes to software. Maybe this will help you.

Before the software buy takes place, you go on the chat that virtually all software creators have, and you start off with something like this:

"I'm teetering on the edge of buying (name of software), but I'm not sure I can handle it. What will convince me to do it is if I know enough to get a handful of basic things done. If you can find the time, I've got a list of questions for you, describing what I want to do. If you can answer my questions in detail, giving me a step-by-step plan to do those things, I'm your next buyer."

I did that with this streaming platform, but got back incomplete answers, then was directed to a long list of support documents. Not what I wanted. So, I waited several hours and asked again. Another rep chimed in, giving me exactly what I needed, with beautiful detail.

I followed his instructions precisely, and got the results I was after. Problem solved, and Live2Lead Guam is set to go.

The next time you think of buying a software app and can get people on the chat, give this a try. It'll probably have you up to speed and using the app a lot faster than normal.

I'm still not a pro with any software, but I've had to learn roughly two apps a month since March, and it's a struggle some days. That said, I'm able to do things now I had no clue about in 2019. To be honest, without the events of this year, I'd likely still just be thinking about it.

Maybe like you, my little family has spent a lot more time together than before, since these major changes have come to Guam life. We've grown to appreciate little things. Like you, we yearn for the world to once again be more like the one we had prior to March. We know that day will come, and we pray for God's blessings, for all of us.
(Con't.)

Until then, all we can do is to do our best planning and then take things a day at a time.

Every once in a while, I want to sit down and think about what this time has meant. I want to remember the difficulties and what didn't go our way. But I don't want to stop there. I also want to remember the positive things, growth where there hadn't been any, and relationships that got closer and better.

If you get a few minutes, maybe it would be good for you to think about positive things that have come your way since the virus hit. You might be surprised at what you come up with.

That's The Extra Point. Be responsible and make something good happen today. For 93.3 and the Ray Gibson Show, I'm Jerry Roberts.

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For information on training and consulting services with Jerry Roberts, please click this link: guamtraining.com

