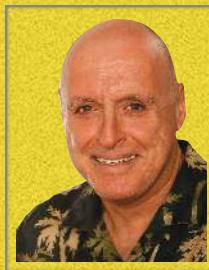


# THE EXTRA POINT

BY JERRY ROBERTS



## # 491 When You're Ready to Move Up in Your Career — Part 1

Are you ready to move forward in your career? Is it time for you to take the next step up the ladder of success? I'm Jerry Roberts and today, we'll discuss how to know you're ready. That's coming up on The Extra Point.

How do you know when you're ready for the next rung on your career ladder? A manager I was coaching asked me that question recently, and I'd like to share with you what I said in that meeting. If you've had career advancement on your mind recently, maybe this will help you.

1. It shouldn't be principally about more money. We'd all like to see more on a paycheck, no doubt. If your current job isn't satisfying your financial needs it's a definite concern, but it's not necessarily a reason to seek a major change in your employment status.

Maybe what you need is a salary adjustment or to add income through a side hustle of some kind.

2. Similarly, the most compelling reason should not be because your "career clock" is ticking. If you're of a certain age and have a fair number of years under belt and you haven't yet reached the level of success you have hoped for, that's also a concern but not the best reason to want to move up.

3. So what is a good reason? That you're ready for a greater challenge and to accept a larger role in an organization. That you have a plan for your career and you're at a point where you feel your talent level exceeds your current position, and you hunger for more.

That you feel there's a fit for what you bring to the table and an available opportunity. That the thought of the new position excites you and dominates your waking moments. That you can see yourself in that job and it feels as natural as your own skin.

4. Another good reason is that you've reached a point where you want it so much that you're willing to prepare yourself with your own time and money, to buy training and read books that can accelerate your skill level.

So many people feel it is their employer's responsibility to give them the training they need to take you to the next level. A lot of organizations provide that training, but there's no guarantee you'll receive everything you need to make a career jump.

Maybe they'll decide to train someone else but not you. So let me ask the question, what will you do if they don't train you?

The responsibility for my career lies with me, and the same is true for you and your career. It's great when the company foots the bill but it might not always happen the way you want. Are you willing to budget for training materials and to budget the time it will take to learn? The straight truth is that not everybody is ready to do that.

Let's say you match up to the mindset we've discussed and you are indeed ready to take that next step. You want the bigger challenge and the larger role. You're flat out hungry for it and ready to do what it takes to make it happen.

Tomorrow, a taste of what my paid coaching clients hear when they tell me they're ready for more. What to do when you feel it's your time.

That's The Extra Point. Get out there and make something good happen today. For 93.3 and the Ray Gibson Show, I'm Jerry Roberts.

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