

# THE EXTRA POINT

BY JERRY ROBERTS



## # 409 Give Yourself a Number From 1-10

I've got questions you should be asking yourself about personal growth, and helping other grow. I'm Jerry Roberts and today, we borrow wisdom from Live2Lead speaker John C. Maxwell. That's next on The Extra Point.

John C. Maxwell will lead a group of exceptional speakers at the 2019 Live2Lead Guam conference, coming November 7. John is a big believer in asking the right questions. The last time I saw him speak he offered a brilliant sequence which I'll give you, along with a few comments. Please feel free to play along as we go.

1. How do I see myself in terms of talent, my abilities and skills, where I am in my career? Give yourself a number, from 1-10.

This isn't easy because most of us have a tough time grading ourselves. It's tough to be objective when we're talking about us. Either we'll be too critical and downgrade ourselves, or if we're really self-absorbed, we'll just go straight for the 10. Yeah, that's me, a 10, no question about it.

2. Think about the workers around me. These could be my boss, those on the same level I am, and those who I supervise. Imagine a number on their forehead, from 1-10. Right now, bring one of them into your mind, see their face...do you see it? Now, what number do you see on their forehead? Is it a nine, five, three? When you get to work today, I want you to look at everybody and give them a number.

You see, the number you give them represents how valuable you think they are and how much you'll be willing to invest in them. Be careful though, because if they heard this same Extra Point today and they're staring at you, maybe they're putting a number on your forehead.

3. How do others see you? Would you have the

courage to ask people at work at grade you from 1-10? If you are and if you want them to be honest, you'll have to give them a way to respond anonymously.

Here's how to do it. Give each person a piece of paper with all 10 numbers printed on it, plus a small envelope. All they have to do is cut out the number they feel applies to you and seal it inside of the envelope. Then place a bigger envelope or a box somewhere that's beyond your vision, and that's where they'll put their little envelopes. No names, totally anonymous. Are you ready to be graded? Do you really want to know?

I want you to understand something before you do this. It's almost a certainty that your grade for yourself and the grades others give you are going to be different. If you think you are a nine and your team is think more along the lines of a six, how are you going to feel? Be ready and don't think badly of people if they're honestly evaluating you.

4. How do I see my future? Add a number to that, from 1-10. How you see your future will determine how much you'll invest in yourself. Will you buy books, training, and also attend conferences like Live2Lead?

John C. Maxwell is among the speakers at the Live2Lead Guam conference, coming up on November 7. For details, go to our website: [guamtraining.com](http://guamtraining.com)

That's The Extra Point. Get out there and make something good happen today. For 93.3 and the Ray Gibson Show, I'm Jerry Roberts.

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For information on training and consulting services from Jerry Roberts, please click this link: [guamtraining.com](http://guamtraining.com)



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