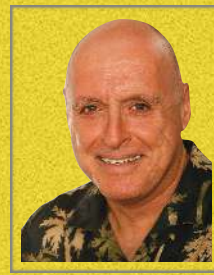


THE EXTRA POINT

BY JERRY ROBERTS



187 Who Would You Spend a Week With?

Over the years I've met a lot of people who have considerable skills in certain specific areas. People with great talents, as well as the ability to recognize others with talent, and to get things done. If I could spend a week with someone to learn about their job, to witness these talents on display, who would it be? I'm Jerry Roberts and let's see who is on my list, next, on The Extra Point.

Who would I spend a week with? There are so many people, the danger here is leaving someone out. So, apologies in advance. I've only got a couple of minutes, so everybody can't be on today's list.

I think I'd spend a week with Alex Hammett at Atkins Kroll. He's in the first year as CEO, taking over the reigns of Guam's oldest business. What are the challenges in becoming the leader of a company that has been a major industry player for years?

I'd spend a week with Mindy Aguon, CEO at the Guam Daily Post. It's great when someone you know gets the top job in a key company. On her watch the Post has become a prominent player in Guam's news media. I'd like to see how she handles the day-to-day issues.

I'd hang out with Dave Alcorn of King's, Ruby Tuesday, and Chuck E. Cheese; Brian Artero, who owns Lone Star, Chili's, and Crust; and Rich Hart, who has Applebee's, IHop, Pieology, and the newly opened Olive Garden. Three guys with about a dozen major food and beverage outlets. Restaurants are fascinating businesses and I can only imagine the kind of stories I'd hear.

Staying with food I'd love to spend a week with Mike Benito and Kathy Sgro at Payless. Eight locations, 700 employees, tens of thousands of customers, all with different tastes and you have to keep all the stuff they want on the shelves.

How about a week with Wayne Cornell at DZSP-21, the company that has the military base operations contract? The scope of the work they need to accomplish on a daily basis is nothing short of jaw-dropping. I'd just like to watch and learn about balancing priorities from moment to moment in an enterprise that diverse.

As a trainer and workplace consultant I've got a tremendous interest in education. Give me a week with Jon Fernandez at DOE, to learn first hand about the challenges of running Guam's public schools, and to see how we can create more effective programs for kids of all ages.

A week with Doris Flores Brooks, who ran the Office of the Public Auditor for years. I'd like to get details on how she thinks GovGuam needs to change to be more efficient.

I think another week I'd be excited about would be with John Camacho at Rev & Tax. When you look at the unusual diversity of what they do, from DMV licensing and registrations, to passports, to governing the insurance industry, to handling tax matters, that's a massive job and I'd like to see how he keeps tabs on all the moving parts.

And I'd definitely roll with members of the GYP, Guam's Young Professionals, the mostly Millennial organization within the Guam Chamber of Commerce. There's lots and lots of talent there and that would be a great experience.

I've only begun to scratch the surface on my list. Who would you want to spend a week with?

That's The Extra Point. Get out there and make something good happen today. For 93.3 and the Ray Gibson Show, I'm Jerry Roberts.

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For information on training and consulting services from Jerry Roberts, please click this link: guamtraining.com

