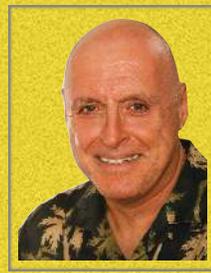


THE EXTRA POINT

BY JERRY ROBERTS



153 Purpose, Pursuit – and Pain

If I told you there were three words to describe the journey to success — whatever success means to you — and that if you mastered those three, you had a great chance to touch all the bases and get to where you wanted to go...would you want to know what those three words are? I'm Jerry Roberts and you might be just three words away from your dreams, today, on The Extra Point.

For years I've been attracted to the stories of people who loved their work, including many who saw it as a calling of sorts, and through talent, drive, and the sheer refusal to quit, they built a career worth having.

I think the three words closely applied to all of them.

The first word is purpose. I've heard scores of people say, "I was put on this planet to be" — and then they go on to say what it is. I think it's exciting if you're really sure what your purpose is.

I've known plenty of people who were sure, carrying job titles as diverse as doctor, dog trainer, nurse, librarian, teacher, entrepreneurs in many industries, and many more. These include folks in the private sector, GovGuam, and the military.

The second of three words is pursuit. Once you're absolutely sure what your purpose is, what then? Well, you go after it.

Go after it? What does that really mean? To me it means you learn as much as you can about your chosen field. You become the best you can be. In the very first Extra Point I highlighted a speech by Dr. Martin Luther King, Jr., in which he said if your lot was to be a street sweeper, you should sweep streets like Beethoven composed music, and like Michelangelo painted.

King's eloquent words underscored the importance that whatever you chose to do, to do it as if it was your art form. To strive to be the best there ever was at it.

To do that would take commitment, staying power, and the ability to weather the ups and downs of a career.

That brings us to the final word, pain.

What are you willing to go through to achieve your objectives? What challenges will you endure? How about rejection? It's easy to stick with something when the road is smooth and uneventful. But what happens when things go wrong and that road gets bumpy? What about when that pain sets in? Here's where many successful people feel they separated themselves from others.

They embraced whatever came their way. They took on a "no pain, no gain" attitude with their career. If they weren't stumbling it meant they weren't pushing their limits enough. So the more they pushed, and failed, the more they got comfortable with the pain, and found they could handle more and more of it. That led to growth they once could only imagine.

Purpose, pursuit, and pain. Three words that have made a difference for so many, and can make a difference for you, too.

That's The Extra Point. Get out there and make something good happen today. For 93.3, I'm Jerry Roberts.

###

For information on training and consulting services from Jerry Roberts, please click this link: guamtraining.com

